

Message Text

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PAGE 01 SAN SA 00296 191836Z
ACTION EB-07

INFO OCT-01 AF-08 ARA-06 EUR-12 ISO-00 COME-00 TRSE-00
AGRE-00 CIAE-00 INR-07 NSAE-00 SP-02 L-03 PRS-01 SS-15
NSC-05 EA-07 NEA-10 OMB-01 CEA-01 CIEP-01 STR-04
AID-05 H-01 /097 W
-----191843Z 100431 /42

P R 191746Z JAN 77
FM AMEMBASSY SAN SALVADOR
TO SECSTATE WASHDC PRIORITY 3158
INFO AMEMBASSY ABIDJAN
AMEMBASSY BRASILIA
AMEMBASSY BOGOTA
AMEMBASSY GUATEMALA
AMEMBASSY LONDON
AMEMBASSY MEXICO
AMCONSUL RIO DE JANEIRO
AMEMBASSY SAN JOSE
AMCONSUL SAO PAULO

LIMITED OFFICIAL USE SAN SALVADOR 0296

E.O. 11652: N/A
TAGS: ETRD, EAGR, ES
SUBJECT: PROPOSED SPECIAL COFFEE COUNCIL MEETING

REF: 76 SAN SALVADOR 3462 STATE 010493

1. COFFEE COMPANY DIRECTOR RICARDO FALL CACERES
PROFESSES MYSTIFICATION AT PURPOSES OF COLOMBIA AND
BRAZIL IN SEEKING SPECIAL COFFEE COUNCIL MEETING. HE
SAID COLOMBIAN HAD ACTED PRECIPITATELY, WITHOUT ADEQUATE
PRIOR CONSULTATION AT TECHNICAL LEVEL, BEFORE
PUBLICLY LAUNCHING THEIR PROPOSAL FOR A PRICE "FREEZE".
HE OPINED THAT PRICE FREEZE WOULD BE UNWORKABLE EVEN IF
BRAZIL WERE IN FAVOR, WHICH IT IS NOT. EL SALVADOR HAS
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RECEIVED NO NOTIFICATION OF COUNCIL MEETING AND IS NO
LONGER A MAMEBER OF EXECUTIVE COMMITTEE, HAVING, ACCORDING
TO FALLA, CEDED ITS POSITION TO COSTA RICA IN RETURN FOR
A SEAT ON NEXT YEAR'S COMMITTEE.

2. FALLA SAID HE THOUGH ONE LONG RANGE COLOMBIA
OBJECTIVE WAS RENGEOTIATION OF THE QUOTA ALLOCATION

PROVISIONS OF ICA. HE SAID COLOMBIANS HAD CALCULATED DURING NEGOTIATIONS OF ICA THAT THEIR EXPORTS DURING 1976-78 PERIOD WOULD EXCEED THOSE OF 68-72 AND THAT COLOMBIA WOULD THUS IMPROVE ITS BASIC QUOTA. HOWEVER, SMUGGLING TO PANAMA AND ARUBA PLUS A LOWER THAN ANTICIPATED CROP NOW MEAN THAT COLOMBIA WILL NOT BE ABLE TO IMPROVE IT SQUOTA SITUATION IN THIS MANNER.

3. FALLA ADVISED, ON UNDERSTANDING THAT INFORMATION WOULD NOT, REPEAT NOT, BE MADE PUBLIC, THAT EL SALVADOR HAD SHIPPED ABOUT 25,000 60 KILO SACKS OF COFFEE TO BRAZIL DURING 1976. HIS TOTAL DOES NOT INCLUDE EARLIER SHIPMENT REPORTED FROM SALVADORAN STOCKS IN HAMBURG (REFTEL 1), WHICH FALLA SAID COFFEE COMPANY HAD REPURCHASED FROM BRASILIAN AND SOLD TO EUROPEAN CUSTOMERS.

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Message Attributes

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Disposition Remarks:
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